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Memorandum Date: 7/11/07

Order Date:

7/25/07

TO:

**Board of County Commissioners** 

**DEPARTMENT:** 

Management Services

PRESENTED BY:

David Suchart, Director

**AGENDA ITEM TITLE:** 

ORDER/IN THE MATTER OF AUTHORIZING THE SALE OF SURPLUS COUNTY OWNED REAL **PROPERTY** IDENTIFIED AS MAP NO. 17-03-29-12-01602 LOCATED AT 2560 FRONTIER DRIVE, EUGENE, AND COMMONLY KNOWN AS THE CHILD ADVOCACY CENTER, FOR

\$540,000

#### I. MOTION

THE BOARD OF COUNTY COMMISSIONERS MOVES TO AUTHORIZE THE SALE OF SURPLUS COUNTY OWNED REAL PROPERTY IDENTIFIED AS MAP NO. 17-03-29-12-01602 LOCATED AT 2560 FRONTIER DRIVE, EUGENE, AND COMMONLY KNOWN AS THE CHILD ADVOCACY CENTER, FOR \$540,000.

#### H. **AGENDA ITEM SUMMARY**

Lane County has received an offer in the amount of \$540,000 for the subject property. The offer is being presented to the Board for acceptance or rejection.

#### III. BACKGROUND/IMPLICATIONS OF ACTION

#### Α. **Board Action and Other History**

The Child Advocacy Center property was purchased by the County in 1994 using Oregon Community Development Block Grant (CDBG) Program funds. purpose was to create a child friendly facility where all aspects of child protective services and court preparation will take place in an environment where the system goes to the child, and not the other way around. The goal was to improve the cases and provide optimum coordination with minimum impact on the child.

The Child Advocacy Center has outgrown the space, and in 2002 attempted to program and build new space on the west end of the Serbu Campus grounds. That effort was unsuccessful due to uncertainties surrounding operational funding.

#### B. Policy Issues

While the need for additional space still exists, reprogramming and developing another facility is unfeasible at this time. The offer for the current facility will provide a piece of the capital necessary for a new facility. Site constraints at the current facility will cause hardships in providing service to clients. At the same time, the Assessment Center on the Serbu campus has been vacant for two years and will probably remain so for the foreseeable future. The Child Advocacy Center can take up temporary residence there until a new facility can be constructed.

### C. Board Goals

The County Strategic Plan states (B1.c):

"For land or facilities that the County owns the inventory will identify the value of each holding, the current use, the long-term use identified currently (if any), size, location, zonings and restrictions, and the potential for lease, sale, or other revenue generation."

#### D. Financial and/or Resource Considerations

The current facility, as mentioned earlier, was purchased with CDBG funds. The constraint in selling the property ended in 1999. Funds from the sale will be deposited in the Capital Improvement Fund in a program dedicated to the programming and construction of a new facility, less any costs involved in preparing the Assessment Center for temporary use by the Child Advocacy Center. Those costs should be minor based on an evaluation of that facility by the architect, Child Advocacy staff and Facilities Planning.

The District Attorney's Office will pay a proportionate share of the operating costs of the Assessment Center, thus reducing those costs from the Youth Services budget during the period of occupancy.

### E. Analysis

The \$540,000 sale price is equal to the \$540,000 appraised value, as determined by a private fee appraiser in May 2007. The buyer is also paying an additional \$100,000, payable to the non-profit Child Advocacy Center Board, which will also be dedicated towards a new facility.

Funds from the sale will be deposited in the Capital Improvement Fund 435-5570350-55131-446520.

The 2001 legislature amended ORS 275.030 to allow property acquired by a county by means other than tax foreclosure to be sold pursuant to ORS 271. ORS 271.310(1) provides for selling, exchanging or leasing county property if the

property is no longer needed for public use, or if the public interest can be furthered by a sale. The governing body of the county is permitted to establish rules to effect a sale, exchange or lease.

ORS 275.040 requires that the Order authorizing the private sale be noted on the deed conveying the property.

### F. <u>Alternatives/Options</u>

- 1. Accept the \$540,000 offer. This option would put the property back on the tax rolls.
- 2. Reject the offer and direct staff to make a counter offer, or to continue marketing the property at a price determined by the Board.

### IV. TIMING/IMPLEMENTATION

Once the sale is approved, Facilities staff will work with Child Advocacy staff to prepare the Assessment Center for occupancy. An agreement will be drawn up between Youth Services and the District Attorney for the temporary use of that space.

#### V. RECOMMENDATION

Accept the offer.

#### VI. FOLLOW-UP

Upon determination by the Board of County Commissioners, Department of Management Services staff will proceed as directed.

#### VII. ATTACHMENTS

Board Order Plat Map Bargain and Sale Deed Exhibit "A" – Description of Property

#### IN THE BOARD OF COUNTY COMMISSIONERS OF LANE COUNTY, OREGON

	) IN THE MATTER OF AUTHORIZING THE SALE
RESOLUTION AND	) OF SURPLUS COUNTY OWNED REAL
ORDER 07- 7-25-	) PROPERTY IDENTIFIED AS MAP NO. 17-03-29-
	) 12-01602 LOCATED AT 2560 FRONTIER
	) DRIVE, EUGENE, AND COMMONLY KNOWN
	) AS THE CHILD ADVOCACY CENTER, FOR
	\$540,000.

**WHEREAS** county owned real property identified as Assessor's map no. 17-03-29-12-01602, commonly referred to as the Child Advocacy Center, and more particularly described in **Attached Exhibit "A"**; and,

**WHEREAS** said real property has been deemed surplus and no longer needed for county purposes and should be sold; therefore,

**IT IS HEREBY RESOLVED AND ORDERED** that pursuant to ORS 275.030, the real property identified as Assessor's map No. 17-03-29-12-01602 be sold to Uptown Development, LLC, for \$540,000, and that the proceeds be disbursed as follows:

Capital Improvement Fund/Child Advocacy Center 435-5570350-55131-446520

IT IS FURTHER ORDERED that the County Administrator, or his designee, is delegated authority to accept the earnest money in substantially the form attached, and is authorized to execute closing documents necessary to consummate the sale.

IT IS FURTHER ORDERED, that this Order shall be entered into the records of the Board of Commissioners of the County.

Dated this 25th day of July, 2007.

Faye Stewart, Chair Board of County Commissioners

APPROVED AS TO FORM

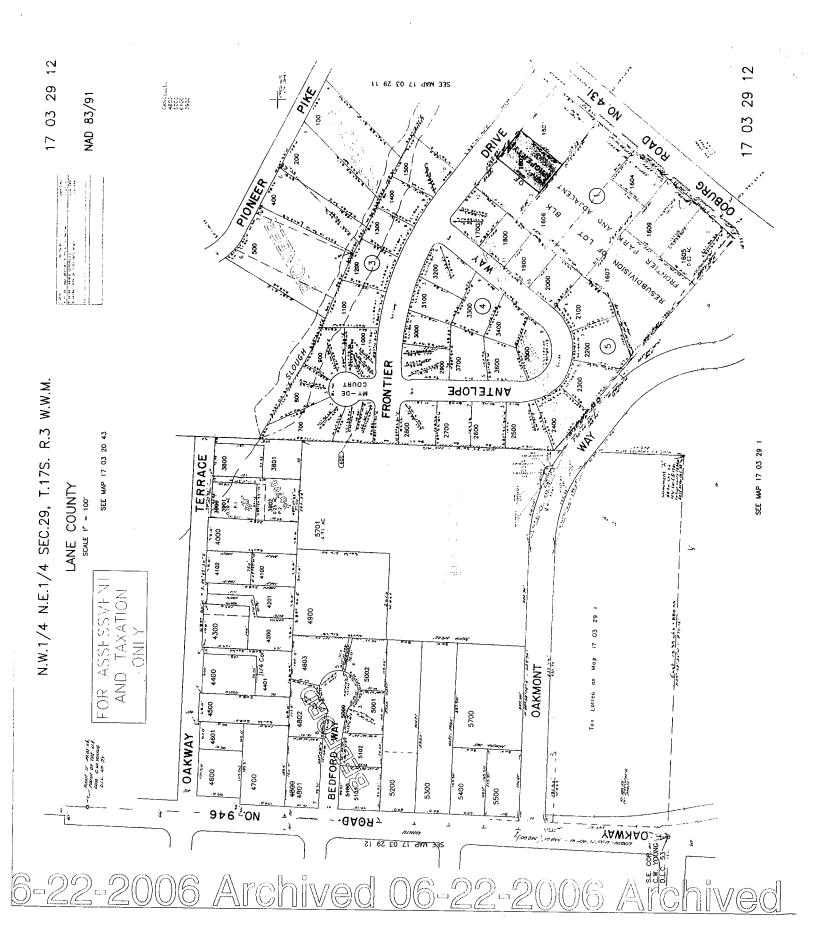
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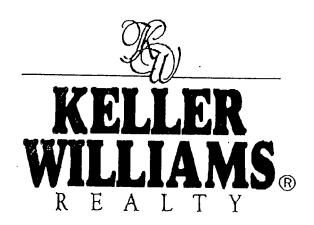
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# OFFICIAL RECORD OF DESCRIPTIONS OF REAL PROPERTIES OFFICE OF COUNTY ASSESSOR LANE COUNTY, OREGON

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# **BUYER PAID Transaction Fee**

The undersigned agree to allow Keller Williams Realty, Eugene & Springfield, to represent us as Buyer(s) in a transaction located at 2560 Frontier Drive, Eugene, Oregon for the sale price of \$540,000. Upon close of escrew Buyer(s) agree to pay to Keller Williams Realty Eugene & Springfield a brokerage fee of O Scot the agreed upon selling price, in cash, at close of escrow.

BUYER

DALLA I

Hollie Haas, KELLER WILLIAMS BROKER

(121-2007) DATE

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6747007

DATE



HOLLIE HAAS, Real Estate Broker (541) 579-0695



## DISCLOSED LIMITED AGENCY AGREEMENT FOR BUYERS

1	Property Address 2560 Frontier Drive, Eugene, Oregon 97401
2	Addendum to Buyer Service Agreement Dated 6/20/07 Real Estate Firm Keller Williams Realty Eugene & Springfield
3	The Parties to this Disclosed Limited Agency Agreement are:
4	Buyers Agent (print) Hollie Haas
5	Buyers Agent's Principal Broker (print) Galand Haas
6	Buyer (print) UPTOWN DEVELOPMENT LLC Buyer (print)
7 8 9 10 11	The parties to this Agreement understand that Oregon law allows a single real estate agent to act as a disclosed limited agent to represent both the seller and the buyer in the same real estate transaction, or multiple buyers who want to purchase the same property. It is also understood that when different agents associated with the same principal broker (the broker who directly supervises the other agents) establish agency relationships with the buyer and seller in a real estate transaction, the agents' principal broker shall be the only broker acting as a disclosed limited agent representing both seller and buyer. The other agents shall continue to represent only the party with whom they have an established agency relationship, unless all parties agree otherwise in writing.
12 13	In consideration of the above understanding, and the mutual promises and benefits exchanged here and, if applicable, in the Buyer Service Agreement, the parties now agree as follows:
14 15 16	1. Buyer(s), acknowledge they have received the Oregon Real Estate Agency Disclosure Pamphlet required by ORS 696.620 and have read and discussed with the Buyers Agent that part of the pamphlet entitled "Duties and Responsibilities of an Agent Who Represents More than One Client to a Transaction." The Oregon Real Estate Agency Disclosure Pamphlet is hereby incorporated into this Disclosed Limited Agreement by reference.
17 18	2. Buyer(s), having discussed with Buyers Agent the duties and responsibilities of an agent who represents more than one party to a transaction, consent and agree as follows:
19 20	(A) Buyers Agent and the Buyers Agent's Principal Broker, in addition to representing Buyer, may represent the seller or another buyer in any transaction involving the Buyer.
21 22 23 24	(B) In a transaction where the seller is represented by an agent who works in the same real estate business as the Buyers Agent and who is supervised by the Buyers Agent's Principal Broker, the Principal Broker may represent both Seller and Buyer. In such a situation, the Buyers Agent will continue to represent only the Buyer and the other agent will represent only the Seller, consistent with the applicable duties and responsibilities set out in the Oregon Real Estate Agency Disclosure Pamphlet;
25	(C) In all other cases, the Buyers Agent and the Buyers Agent's Principal Broker shall represent Buyer exclusively.
26	Buyer Signature
27	Buyer Signature 7.3co+ 111-1 Date 6-20-07. 4= 70
28	Buyer's Agent Signature

	Sale Agreement # 25602007HH
1	FINAL AGENCY ACKNOWLEDGMENY
2	Both Buyer and Seller acknowledge having received the Oregon Real Estate Agency Disclosure Paraphlet, and however a least the control of the
3	and a second to the second the second the second the second terms and the second terms are second to the second terms and the second terms are second to the second terms are second terms are second to the second terms
4	(1) Hollie Haas (Name of Selling Licensee) of Keller Williams Relty Eugne & Springfleld
5	Seller exclusively ("Buyer Agency")   Seller exclusively ("Buyer Agency")   Seller exclusively ("Seller exclusively ("Buyer Agency")
6	The contract of the contract o
7	(Name of Listing Licensee) of (Name of Listing Licensee) of
8	" / " " " " " " " " " " " " " " " " " "
9 10	to be seen represented by one of more Licensees in the same Real Estate Firm, and Licensees are averaged to
11	that some start of the solid action action action action by the property of the solid soli
12	The state of the s
13	Buyer shall sign this acknowledgment at the time of signing this Agreement before submission to Seller. Seller shall sign this acknowledgment at the time this Agreement is first submitted to Seller, once if this Agreement is first submitted to Seller, once if this Agreement is first submitted to Seller.
14	or a more opposition of the many that the many that the many that
	The state of this Agreement or any terms therein.
15	Buyer Print UPTOWN DEVELOPMENT, LLC Date 170-720
16	Buyer J. Scott Mark Print UPTOWN DEVELOPMENT, LLC Date 1-71-76
10	Print UPTOWN DEVELOPMENT, LLC Date 1
17	
	Seller Print Lane County, State of Oregon Date €
18	SellerPrint
	Uale
19	COMMERCIAL REAL ESTATE SALE AGREEMENT
20	This Agreement is intended to be a legal and binding contract.
21	IT IC 18 NOT UNDERSTOOD, seek competent legal advise before at a
22	. DC for its local. All references in this Agreement to "Licensee" and "Firm" shall refer to Sollor's and Brands male and a second standard and second standard and second
23	The respect to the control of the co
24	and the first Agreement, except as may be applicable in Sections 14, 34, 35, 38 and 47 below the
25	and buyer have signed this Agreement shall start on the first full business down and the first full
25	and the state of t
27	and the state of their respective Licensee with the same effect as if delivered to that Soller or Busines (2) A. III
28 29	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
30	2. PRICEPROPERTY DESCRIPTION: Buyer (print name(s)) UPTOWN DEVEL OPMENT LLC
31	offers to purchase from Seller (print name(s)) LANE COUNTY, State of Oregon
32	the following described property and all improvements thereon (hereinafter "the Property") situated in the State of Oregon, County of Lane
33	the state of the s
34	2560 Frontler Drive, Eugene, Oregon 97401
35	(Seller and Buyer agree that if it is not provided herein, a complete legal description as provided by the title insurance company in accordance with Section 5.
36	The state of the s
37	for the purchase price (in U.S. currency) of
38	a sum of the state
39	at or before closing, the balance of down payment
40	at closing and upon delivery of DEED CONTRACT the sum of this D. C. S. J.
41	at closing and upon delivery of DEED CONTRACT the sum of (Lines B, C, D and E should equal Line A) E \$0.00  Payable as follows (Describe details of any loan(s) to be obtained): CASH and (or Continue A)
42	Payable as follows (Describe details of any loan(s) to be obtained): CASH and / or Section 1031 monies,  For additional details, see Addendum
43	3. BUYER REPRESENTATIONS/LOAN CONTINGENCY: As of the date of signing this Agreement, Buyer has sufficient funds available to close this transaction in accordance with the terms proposed basis and it is not at its
44	transaction in accordance with the terms proposed boxin and is not the date of signing this Agreement, Buyer has sufficient funds available to close this

with the terms proposed herein, and is not relying on any contingent source of funds (e.g., from loans, gifts, sale or closing of property, 401K disbursements, etc.), unless otherwise disclosed in this Agreement. IF A NEW LOAN IS REQUIRED, THIS TRANSACTION IS SUBJECT TO BUYER AND PROPERTY QUALIFYING FOR THE LOAN AND THE LENDER'S

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Buyer Initials LINES WITH THIS SYMBOL ← REQUIRE A SIGNATURE OF BUYER AND/OR SELLER AND DATE

Seller Initials Date **OREF 007-1** 

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	S	ale Agreement # 25602007HH
47	APPRAISAL BEING NOT LESS THAN THE PURCHASE PRICE, This contingency is solely for Buyer's benef	it and may be waived by Buyer in writing. Buyer
48	agrees to make written loan application not later than $\underline{5}$ business days (three [3] if not filled in) after the date Se	ller and Buyer have signed this Agreement, and
49	thereafter complete necessary papers, and exert best efforts, including payment of all application, appraisal ar	d processing fees, in order to procure the loan.
50	Buyer authorizes lender to provide non-confidential information to Listing and Selling Licensees regarding st	
51	designated flood zone. Buyer acknowledges that flood insurance may be required as a condition of the new lo	an. Buyer is encouraged to promptly verify the
52	availability and cost of property/casualty insurance that will be secured for the Property.	•
53	4. ADDITIONAL PROVISIONS: Buyers may use Section 1031 Exchange Monies to pu	rchase subject property at no cost
54	to the Seller.	
55	For additional provisions, see Addendum	
56	5. TITLE INSURANCE: Unless otherwise provided herein, this transaction is subject to Buyer's review a	nd approval of the exceptions disclosed on a
57	preliminary title report and the recorded covenants, conditions and restrictions ("the report and CC&Rs") show	ring the condition of title to the Property. (If not
58	fully understood, Buyer should immediately contact the title Insurance company for further information	
59	Listing nor Selling Licensees are qualified to advise on specific legal or title issues.) Upon execution of	this Agreement by Seller and Buyer, Seller will,
60	at Seller's sole expense, promptly order the report from an Oregon title insurance company and furnish it to Buy	ver together with complete and legible copies of
61	all exceptions noted in the report. Upon receipt of the report, Buyer shall have $\underline{10}$ business days (five (5) if not	
62	in writing, of any matter(s) disclosed in the report which is/are unacceptable to Buyer ("the objections"). But	
63	exceptions disclosed in the report shall constitute acceptance of those exceptions. Provided, however, Buyer's	failure to timely object shall not relieve Setter of
64	the duty to convey marketable title pursuant to Section 6 below. If, within 10 business days (five (5) if not filled	d in) following receipt of Buyer's objection(s), if
65	any. Seller fails to remove or correct them, or does not give written assurances reasonably satisfactory to Bu	liyer that they will be removed or corrected, all
66	earnest money shall be promptly refunded to Buyer and this transaction shall be terminated. This contingency	ls solely for Buyer's benefit and may be waived
67	by Buyer in writing. Within thirty (30) days after closing, Seller shall furnish to Buyer an owner's standard form	policy of title insurance insuring marketable title
68	in the Property to Buyer in the amount of the purchase price, free and clear of the objections and all other title e	exceptions agreed to be removed as part of this
69 70	transaction. So long as doing so shall be at no additional expense or liability to Seller, Seller shall cooperate	In all reasonable respects with the delivery to
71	Buyer of an ALTA extended form policy of title insurance and any endorsements requested by Buyer.	
72	6. DEED: Seller shall convey marketable title to the Property by Statutory warranty deed or	free and clear of all liens of record, except
73	property taxes which are a lien but not yet payable, zoning ordinances, building and use restrictions, reservations affect the Property, covenants, conditions and restrictions of record, and those matters accepted by Buye	nions in Federal patents, easements of record
74	7. FIXTURES: Trade fixtures are, are, are not to be left upon the Property as part of the Property being p	r pursuam to Section 5 above.
75	the Property except the following:	Bichased. All other lixtures are to be left upon
76	NONE.	•
77	8. PERSONAL PROPERTY: The following personal property, in "AS-IS" condition is included as a part of the	Dragaty baing purchased:
78	NONE.	Property being porchased.
79	(Attach inventory if necessary). If certain personal property which is to be included as a part of this sale is to h	ave a congretaly stated value in addition to the
80	Purchase Price, the parties agree to attach a separate exhibit, jointly signed, identifying the stated value(s) of su	ich property within husiness days (6) (5)
81	if not filled in) following the date both parties have signed this Agreement.	business days (live (3)
62	9. EXISTING LEASES: The Property [ ] is, [ is not, subject to one or more existing leasehold interests, where the property is the property is a subject to one or more existing leasehold interests, where the property is the property is a subject to one or more existing leasehold interests, where the property is a subject to one or more existing leasehold interests.	hich Seller represents and warrants are current
83	and free from default. If applicable, Seller agrees to deliver complete and legible copies of the written lease(s	
84	(three (3) if not filled in) following the date Seller and Buyer have signed this Agreement. Seller and Buyer shall	
85	following Buyer's receipt of all lease(s) within which to reach a signed written agreement with Seller regard	
86	conditions, if any, under which they will be assumed and/or assigned. In the event such written agreement is	
87	earnest money shall be refunded to Buyer and this transaction shall be terminated. This condition is for the be	
88	walved by either party without the other's written consent.	, ,
<b>e</b> 3	10. SELLER REPRESENTATIONS: Subject to other written disclosures made by Seller as a part of t	his transaction, Seller makes the following
90	representations to Buyer: (1) Seller has full and complete authority to enter into this Agreement and c	onvey the Property In accordance with the
91	terms hereof: (2) There is no condemnation, environmental, zoning or similar proceeding existing or pl	
92	use, development, operation or value of the Property. (3) The Property is being operated in full compile	
93	regulations and governmental requirements. (4) Seller has no knowledge of any hazardous substance.	s on the Property other than substances (if
94	any) contained in appliances and equipment. (5) Seller knows of no material structural defects in or	about the Property. (6) All electrical wiring
95	heating, cooling, plumbing and irrigation equipment and systems and the balance of the Property	, Including landscaping, if any, will be in
96	substantially its present condition at the time Buyer is entitled to possession. (7) Seller has no notice	e of any liens or assessments to be levied
97	against the Property. (8) Seller has no notice from any governmental agency of any violation of law	relating to the Property. (9) Seller is not a
	Buyer Initials Date Date	Seller Initials Date
	LINES WITH THIS SYMBOL ← REQUIRE A SIGNATURE OF BUYER AND/OR SELLER AND DATE	OREF 007-2

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Sale Agreement # 25602007HH "foreign person" under the Foreign investment in Real Property Tax Act ("FIRPTA") as defined in Section (24) below. (10) Seller knows of no 98 material discrepancies between visible lines of possession and use (such as existing fences, hedges, landscaping, structures, driveways, and 99 other such improvements) currently existing on the Property offered for sale and the legal description of the Property. (11) Seller agrees to 100 promptly notify Buyer If, prior to closing, Seller receives actual notice of any event or condition which could result in making any previously 101 disclosed material information relating to the Property substantially misleading or incorrect. These representations are based upon Seller's actual 102 knowledge. Seller may have made no Investigations. Exceptions to items (1) through (10) are: NONE. 103 Buyer acknowledges that the above representations are not warranties regarding the condition of the Property and are not a substitute for, nor in 104 lieu of Buyer's own responsibility to conduct a thorough and complete Independent Investigation, including the use of professionals, where 105 appropriate, regarding all material matters bearing on the condition of the Property, its value, and its suitability for Buyer's intended use. Neither 106 Listing nor Salling Licensees shall be responsible for inspecting or conducting any investigation of any aspects of the Property. 107 11. "AS-IS": Except for Seller's express written agreements and written representations contained herein, and Seller's Property Disclosure, if any, 108 Buyer is purchasing the Property "AS-IS," in its present condition and with all defects apparent or not apparent. This provision shall not be 109 construed to limit Buyer's right to implied new home warranties, if any, that may otherwise exist under Oregon law. 12. INSPECTIONS: Buyer understands that it is advisable to have a complete inspection of the Property by qualified professional(s), relating to such matters as structural condition, soil condition/compaction, stability, environmental issues, survey, zoning, operating systems, and suitability for Buyer's intended purpose. Neither the Listing nor Selling Licensees are qualified to conduct such inspections and shall not be responsible to do so. If some or all of the Property includes residential housing, Buyer is encouraged to review the Oregon Property Buyer Advisory at http://www.oregonrealtors.com or at http://www.rea.state.or.us. (CHECK DNLY ONE) PROFESSIONAL INSPECTIONS: At Buyer's expense, Buyer may have the Property and all elements and systems thereof inspected by one or more professionals of Buyer's choice. Provided, however, Buyer must specifically identify in this Agreement any desired inspections which may include testing or removal of any portion of the Property. Buyer understands that Buyer is responsible for the restoration of the Property following any inspection(s)/test(s) performed by Buyer or on Buyer's behalf, Buyer shall have \_\_\_\_ business days (ten [10] if not filled in), after the date Seller and Buyer have signed this Agreement, (hereinafter "the Inspection Period") in which to complete all inspections and negotiations with Seller regarding any matters disclosed in any inspection report. However, during the Inspection Period, Seller shall not be required to modify any terms of this Agreement already reached with Buyer. Unless a written and signed modification is reached, at any time during the Inspection Period, Buyer may notify Seller or Listing Licensee. In writing, of Buyer's unconditional disapproval of the Property based on any inspection report(s), in which case, all earnest money deposits shall be promptly refunded and this transaction shall be terminated. Buyer shall promptly provide a copy of all reports to Seller only if requested by Seller. If Buyer fails to provide Seller or Listing Licensee with written unconditional disapproval of any inspection report(s) by Midnight of the final day of the Inspection Period, Buyer shall be deemed to have accepted the condition of the Property. SEE ATTACHED ADDENDUM REGARDING ALTERNATIVE INSPECTION PROCEDURES, (USE OREF PROFESSIONAL INSPECTION ADDENDUM FORM #058 OR OTHER INSPECTION ADDENDUM.) BUYER'S WAIVER OF INSPECTION CONTINGENCY: Buyer acknowledges that Buyer has been given an opportunity to have the Property fully inspected. Buyer represents to Seller and all Licensees and Flims that Buyer is fully satisfied with the condition of the Property and all elements and systems thereof and elects to waive the right to have any inspections performed as a contingency to the closing of this transaction. Buyer's election to waive the right of Inspection is solely Buyer's decision and at Buyer's own risk. 13. LEAD-BASED PAINT CONTINGENCY PERIOD: If the Property was constructed before 1978, a Lead-Based Paint Disclosure Addendum (hereinafter 'the Disclosure Addendum'') shall be promptly signed by Seller, Buyer and Listing and Selling Licensees, and become a part of this Agreement. Buyer shall also be provided with a pamphlet entitled "Protect Your Family From Lead in Your Home." Buyer shall have \_\_\_\_ calendar days (ten [10] if not filled in) within which to conduct a lead-based paint assessment or inspection (hereinafter referred to as "the Lead-Based Paint Contingency Period"), which shall commence immediately when Seller and Buyer sign the Disclosure Addendum. Unless the opportunity to conduct a risk assessment or inspection is expressly waived in the Disclosure Addendum, Buyer may, in writing, unconditionally cancel this transaction during the Lead-Based Paint Contingency Period and receive a prompt return of all earnest money deposits. Buyer understands that the failure to give timely written notice of cancellation prior to Midnight on the last day of the Lead-Based Paint Contingency Period shall constitute acceptance of the condition of the Property as it relates to the presence of lead-based paint or lead-based paint hazards 14. ESCROW: This transaction shall be closed at FATCO - CINDY FOSTER ("Escrow"), a neutral escrow located in the State of Oregon. Costs of Escrow shall be shared equally between Seller and Buyer, unless otherwise provided herein. Unless otherwise provided herein, the parties agree as follows: Seller authorizes Listing Firm to order a preliminary title report and owner's title policy at Seller's expense and further authorizes Escrow to pay out of the cash proceeds of sale the expense of furnishing such policy, Seller's recording fees, Seller's closing costs and any encumbrances on the Property payable by Seller on or before closing. Buyer shall deposit with Escrow sufficient funds necessary to pay Buyer Initials Date Seller Initials Date LINES WITH THIS SYMBOL ← REQUIRE A SIGNATURE OF BUYER AND/OR SELLER AND DATE OREF 007-3 Oregon Real Estate Forms, LLC Rev 01/07

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	3	Sale Agreement # 25602007HH
148	Buyer's recording fees. Buyer's closing costs, and lender's fees, if any. Real estate fees, commissions or	other compensation for professional real estate
149	services provided by Listing and/or Selling Firms shall be paid at closing in accordance with the listing agree	ement, buyer service agreement or other writter
150	agreement for compensation.	
151	15. CLOSING: TIME IS OF THE ESSENCE Closing shall occur on a date mutually agreed upon by	y Seller and Buyer, but in no event later than
152	OCTOBER 22, 2007 ('the Closing Deadline'). The terms "closed", "closing" or "closing date" shall	mean when the deed or contract is recorded
153	and funds are available to Seller. Seller and Buyer acknowledge that for closing to occur by the Closi	ing Deadline, it may be necessary to execute
154	documents and deposit funds in Escrow prior to that date.	
155	16. POSSESSION: Seller shall remove all personal property (including tresh and debris) that is not a part of	of this transaction, and deliver possession of the
156	Property to Buyer (check one): D by 5:00 p.m. on closing; by a.m. p.m. days after	er closing; 🔲 by 🔲 a.m. 🔲 p.m. on
157	the day of If a tenant is currently in possession of the Property (check one): Buyer will as	ccept tenant at closing; 🔲 Seller shall have ful
158	responsibility for removal of tenant prior to closing.	
159	17. PRORATIONS: Proretes for rents, current year's real and personal property taxes, interest on assi	umed obligations, and other prepaid expenses
160	attributable to the Property shall be prorated as of: (check one) X the closing date; date Buyer is entitled to	to possession; or
161	18. SELLER'S DOCUMENTS TO BE DELIVERED TO BUYER: (Check one) Seller has previous	isly delivered to Buyer copies of all documents
162	containing material information about the Property that Seller has in Seller's possession or control including b	ut not limited to documents and records relating
163	to the ownership, operation and maintenance of the Property (hereinafter "Relevant Business Documents").	
164	(ten (10) if not filled in) following the date Seller and Buyer have signed this Agreement, Seller will deliver to But at the Date of Deliver AD and Deliver AD	
165 165	to the Relevant Business Documents, Seller shall, within the same period as provided in this Section 18, deli-	ver to Buyer the following additional information:
166 167	10 TITL TIEC. Colorabell accommendation by	
168	19. UTILITIES: Seller shall pay all utility bills accrued to date Buyer is entitled to possession. Buyer shall pay	y Seller for heating fuel then on premises, at
169	Seller's supplier's rate on the possession date. Payment shall be handled between Buyer and Seller outsid 20. INSURANCE: Seller shall keep the Property fully insured until closing.	e of Escrow.
170	21. ESCROW DEPOSIT: Escrow is hereby instructed by Seller and Buyer as follows: (1) Upon your receipt of	for the first section of the section
171	Seller or upon Listing Firm's written advice that the offer is "rejected" by Seller, you are to refund all earnest mo	of a copy of this Agreement marked "rejected" by
 172	this Agreement signed by Seller and Buyer set up an escrow account and proceed with closing in according	mey to Buyer. (2) Upon your receipt of a copy of
173	determine that the transaction cannot be closed for any reason (whether or not there is then a dispute between	ance with the terms of this Agreement. If you
174	money deposits until you receive written instructions from Seller and Buyer, or a final ruling from a court or arbit	miles on to disposition of such deposits
75	22. EARNEST MONEY PAYMENT/REFUND: If (1) Seller does not approve this Agreement; or (2) Seller	er anormos this Agreement but fails to furnish
76	marketable tille; or (3) Seller fails to complete this transaction in accordance with this Agreement, or perform	m any other act as benein provided: or (4) any
77	condition which Buyer has made an express contingency in this Agreement (and has not been otherwise w	vaived) fails through no fault of Buyer then all
78	earnest money shall be promptly refunded to Buyer. However, acceptance by Buyer of the refund shall n	
79	available to Buyer. If Seller approves this Agreement and title is marketable; and (1) Buyer has misrepresent	ted Buyer's financial status; or (2) Buyer's bank
80	does not pay, when presented, any check given as earnest money; or (3) Buyer fails to redeem, when due, any	note given as earnest money; or (4) Buyer fails
81	to complete this transaction in accordance with this Agreement, or perform any other act as herein provided, the	nen all earnest money paid or agreed to be paid
82	shall be paid to Seller either as liquidated damages or as otherwise allowed under Oregon law, and this trans	raction shall be of no further binding effect. It is
83	the intention of the parties that Seller's sole remedy against Buyer for Buyer's fallure to close this tr	ensaction shall be limited to the amount of
84	earnest money paid or agreed to be paid herein.	
85	23. BINDING EFFECT/ASSIGNMENT: Subject to the following sentence, this Agreement is binding upon	the heirs, personal representatives, successors
86	and assigns of Buyer and Seller, Buyer's interest in this Agreement or in the Property (check one) are as	signable without prior written consent of Seller.
87	are not assignable without prior written consent of Seller; are assignable only to an affiliated entity ow	med or controlled by Buyer without prior written
88	consent of Seller.	
89	24. FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT: The Foreign Investment in Real Property	Tax Act ("FIRPTA") requires every person who
90	purchases real property located within the United States from a "foreign person" to deduct and withhold from S	Seller's proceeds ten percent (10%) of the gross
91	sales price, with certain exceptions, and to pay the amount withheld to the Internal Revenue Service. A	"foreign person" includes a non-resident alien
92	individual, foreign corporation, foreign partnership, foreign trust and foreign astate. Seller and Buyer agree	e to execute and deliver, as appropriate, any
93	instrument, affidavit or statement, and to perform any acts reasonable or necessary to carry out the provision	ns of FIRPTA. If Seller is a foreign person as
94	defined by FIRPTA, Seller and Buyer instruct Escrow to take all necessary steps to comply therewith.	
95	25. APPROVED USES: THE PROPERTY DESCRIBED IN THIS INSTRUMENT MAY NOT BE WITHIN A R	FIRE PROTECTION DISTRICT PROTECTING
96	STRUCTURES, THE PROPERTY IS SUBJECT TO LAND USE LAWS AND REGULATIONS, THAT, I	IN FARM OR FOREST ZONES, MAY NOT
97	AUTHORIZE CONSTRUCTION OR SITING OF A RESIDENCE AND THAT LIMIT LAWSUITS AGAINS	T FARMING OR FOREST PRACTICES AS
98	DEFINED IN ORS 30.930 IN ALL ZONES, BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT,	THE PERSON TRANSFERRING FEE TITLE
	Buyer Initials Date	Soller Initials / D-1
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SHOULD INQUIRE ABOUT THE PERSON'S RIGHTS, IF ANY, UNDER ORS 197,352 (MEASURE 37). BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT, THE PERSON ACQUIRING FEE TITLE TO THE PROPERTY SHOULD CHECK WITH THE APPROPRIATE CITY OR COUNTY PLANNING DEPARTMENT TO VERIFY APPROVED USES. THE EXISTENCE OF FIRE PROTECTION FOR STRUCTURES AND THE RIGHT'S OF NEIGHBORING PROPERTY OWNERS, IF ANY, UNDER ORS 197.352 (MEASURE 37). IF THE PROPERTY DESCRIBED IN THIS INSTRUMENT IS SUBJECT TO SPECIAL ASSESSMENT UNDER ORS 358.505, ORS 358.515 REQUIRES NOTIFICATION TO THE STATE HISTORIC PRESERVATION OFFICER OF SALE OR TRANSFER OFTHIS PROPERTY.

26. IRC 1031 EXCHANGE: In the event Seller or Buyer elect to complete an IRC 1031 exchange in this transaction, the other party agrees to cooperate with them, and the accommodator, if any, in a manner necessary to complete the exchange, so long as it will not delay the close of escrow or cause additional expense or liability to the cooperating party. Unless otherwise provided herein, this provision shall not become a contingency to the closing of this transaction. 27. LEVY OF ADDITIONAL PROPERTY TAXES: The Property: (check one) 🗌 is 🔯 is not specially essessed for property taxes (e.g. farm, forest or other) in a way which may result in levy of additional taxes in the future. If it is specially assessed, Seller represents that the Property is current as to income or other conditions required to preserve its deferred tax status. If, as a result of Buyer's actions or the closing of this transaction, the Property either is disqualified from special use assessment or loses its deferred property tax status, unless otherwise specifically provided in this Agreement, Buyer shall be responsible for

and shall pay when due, any deferred and/or additional taxes and interest which may be levied against the Property and shall hold Seller completely harmless therefrom. However, if as a result of Seller's actions prior to closing, the Property either is disqualified from its entitlement to special use assessment or loses its deferred property tax status. Seller shall be responsible for and shall pay at or before closing all deferred and/or additional taxes and interest which may be levied against the Property and shall hold Buyer completely harmless therefrom. The preceding shall not be construed to limit Seller's or Buyer's available remedies or damages arising from a breach of this Section 27.

28. ADDITIONAL LAND SALE CONTRACT/TRUST DEED/MORTGAGE PROVISIONS: If this transaction is to include a land sale contract, trust deed or mortgage to be carried back by Seller, Buyer and Seller shall agree upon the terms and conditions of such document not later than 10 business days (ten [10] If not filled In) after the date Seller and Buyer have signed this Agreement. Upon failure to reach such agreement within said time period, this transaction shall be terminated, and all earnest money shall be promptly refunded to Buyer.

# DISPUTE RESOLUTION INVOLVING SELLER AND BUYER ONLY

29. DISPUTE RESOLUTION: Any dispute between Seller and Buyer relating to the interpretation or enforcement of this Agreement (check one) Shall shall not be subject to the following arbitration provisions. Failure to check a box in this Section 29 shall constitute an election NOT to arbitrate. Seller and Buyer agree that all daims, controversies and disputes, including those for rescission (hereinafter collectively referred to as "Claims"), relating directly or indirectly to this transaction, shall be resolved in accordance with the procedures set forth herein, which shall expressly survive dosing or earlier termination of this Agreement. Provided, however, the following matters shall not constitute Claims: (1) any proceeding to collect, interpret or enforce any mortgage, trust deed, land sale contract or recorded construction lien or (2) a forcible entry and detainer action (eviction). The filing of a notice of pending action ("lis pendens") or the application to any court for the issuance of any provisional process or similar remedy described in the Oregon or Federal Rules of Civil Procedure shall not constitute a waiver of the right or duty to utilize the dispute resolution procedures specified herein.

30. SMALL CLAIMS BETWEEN SELLER AND BUYER: Notwithstanding the following Sections, Seller and Buyer agree that all Claims between them that are within the jurisdiction of the Small Claims Court shall be brought and decided there, in lieu of mediation, arbitration or litigation in any other forum.

31. MEDIATION BETWEEN SELLER AND BUYER: If Seller or Buyer were represented in this transaction by a Licensee whose principal broker is a member of the National Association of REALTORS", all Claims between Seller and Buyer shall be submitted to mediation in accordance with the procedures of the Home Seller/Home Buyer Dispute Resolution System of the National Association of REALTORS® or other organization-adopted mediation program (collectively "the System"). Provided, however, only if Licensee's principal broker is not a member of the National Association of REALTORS® or the System is not available through the principal broker's Association of REALTORS®, then all Claims shall be submitted to mediation either through: (1) the special mediation program administered by Arbitration Service of Portland or (2) any other impartial private mediator(s) or program(s), so long as such services are available in the county where the Property is located, as selected by the party first filing for mediation.

# DISPUTE RESOLUTION INVOLVING LICENSEES OR FIRMS

32. SMALL CLAIMS AND ARBITRATION: All Claims shall be submitted to final and binding private arbitration pursuant to Oregon Laws in accordance with the then-existing rules of either Arbitration Service of Portland ("ASP") or, alternatively, any other professional arbitration service that has existing rules of arbitration, provided that the selected alternative service also uses arbitrators who are in good standing with the Oregon State Bar, with expertise in real estate law and who can conduct the hearing in the county where the Property is located. The arbitration service in which the Claim is first filed shall handle the case to its conclusion. Filing for arbitration shall be treated the same as filing in court for purposes of meeting any applicable statutes of limitation or for purposes of filing a lis pendens. BY CONSENTING TO THIS BINDING ARBITRATION PROVISION SELLER AND BUYER ARE AGREEING THAT DISPUTES ARISING UNDER THIS AGREEMENT SHALL BE HEARD AND DECIDED BY ONE OR MORE NEUTRAL ARBITRATORS AND SELLER AND BUYER

Buyer Initials Date 17	٢
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Seller Initials Date OREF 007-S

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	Sale Agreement # 25602007HH
249	ARE GIVING UP THE RIGHT TO HAVE THE MATTER TRIED BY A JUDGE OR JURY, THE RIGHT TO APPEAL AN ARBITRATION DECISION I
250	LIMITED UNDER OREGON LAW.
251	33. ATTORNEY FEES: The prevailing party in any suit, action or arbitration between Seller and Buyer shall be entitled to recovery of all reasonable attorned
252	fees and costs pursuant to ORCP 68.
253 254	34. RECEIPT FOR EARNEST MONEY: Selling Firm acknowledges receipt of earnest money from Buyer in the sum of \$10,000 evidenced by
255	(check one) CASH CHECK PROMISSORY NOTE payable as follows: Other Form of Eamest Money and agrees to handle as follows below.
256	35. EARNEST MONEY INSTRUCTIONS: Buyer instructs Selling Firm to handle the earnest money as follows (check all that apply):
257	Hold any earnest money that is in the form of a check undeposited pending mutual acceptance of this Agreement and all agreed-upon counter offers, after
258	which time deposit it as provided herein within three (3) banking days. Deposit any earnest money funds redeemed under a promissory note with
259	Light Deposit in Selling Firm's client trust account, and thereafter/or Deposit with Escrow. In the event the earnest money is deposited in Selling Firm's, trust
260	account or with escrow (collectively "the Deposit Holder"), and the Deposit Holder has arranged to have interest on such deposit transferred to a qualifier
261	public benefit corporation for distribution to organizations and individuals for first time home-buying assistance and development of affordable housing pursuan
262	to ORS 696.241(6) or ORS 696.576(3), all parties acknowledge and agree that any interest accruing on the earnest money so deposited shall be transferred
263	in accordance with this provision. The preceding sentence shell be subject to any other statutes or regulations governing the disposition of earnest money
264 265	deposits.
266	SELLING LICENSEE AND SELLING FIRM SHALL HAVE NO FURTHER LIABILITY WITH RESPECT TO EARNEST MONEY WHICH THE PARTIES HAVE AUTHORIZED TO BE TRANSFERRED TO A THIRD PARTY.
267	Selling Firm Keller Williams Realty Eugene & Springfield
268	Selling Licensee Signature
269	Office Address 2644 Suzanne Way, Eugene, Oregon 97408 Phone 541-431-6480 FAX 5414859652
270	36. PROPERTY DISCLOSURE LAW: Buyer and Seller acknowledge that if this transaction is subject to Oregon's Seller Property Disclosure Law, ORS
271	105.462 et. seq., unless otherwise waived, Buyer shall have a right to revoke Buyer's offer within five (5) business days from Seller's delivery of Property
272 273	Disclosure Statement.
274	37. COUNTERPARTS/DELIVERY: This Agreement may be signed in multiple counterparts with the same effect as if all parties signed the same document. Delivery of a legible photocopy, telefax, carbon or carbonless copy of a signed original of this Agreement shall be treated the same as delivery of the original.
275	38. AGREEMENT TO PURCHASE: Buyer agrees to purchase the Property upon the terms and conditions set forth in this Agreement. Buyer
276	acknowledges receipt of a completely filled in copy of this Agreement which Buyer has fully read and understands. Buyer acknowledges receipt of
277	a completely filled in copy of this Agreement which Buyer has fully read and understands. Buyer acknowledges that Buyer has not received or
278	relied upon any oral or written statements, made by Seller or any Licensees, which are not expressly contained in this Agreement. Neither Seller
279	nor any Licensee(s) warrant the square footage of any structure or the size of any land being purchased. If square footage or land size is a material
280 281	consideration, all structures and land should be measured by Buyer prior to signing, or should be made an express contingency in this Agreement.
282	Deed or contract shall be prepared in the name of UPTOWN DEVELOPMENT, LLC
283	This offer shall automatically expire on (insert date) JULY 2, 2007 at 5:00 a.m. X p.m., ("the Offer Deadline"), if not
284	accepted within that time.
285	Buyer may withdraw this offer before the Offer Deadline any time prior to Seller's acceptance. If Seller accepts this offer after the Offer Deadline, it shall not be
286	binding upon Buyer unless accepted by Buyer in writing within 2 business days (two [2] if not filled in) thereafter by so indicating at Section 40 below. This offer
287	may be accepted by Seller only in writing.
288	Buyer Date Date
289	Bus District Market
290	Address PO Box 5947, Eugene, Oregon 97405  Date  Date  Date  Zip
- 29 <b>1</b>	Phone Home Work E-mail Fax
	Buyer Initials / Date
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LICENSEE TO THE TERMS OR PROVISIONS ABOVE BUYER'S SIGNATURE SHOULD ALSO BE	ON A SEPARATE DOCUMENT

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Seller has not received or relied to Agrooment. Seller instructs that deduction of any title insurance ar	pon any oral or written statements of all gamest money distributed to S.	TION OF EARNEST MONEY. Seller which Seller has fully read and understand the seller or of any Elcensee(s) which are seller pursuant to Section 22 above, shall eck one)  First to Listing Firm to the execution.	inds. Seller acknowle not expressly contain
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Phone Home	Work	E-mail	Fax
40. REJECTION/COUNTER OFFE Buyer's offer without a counter offer.	R: SELECT ONE; Seller does not a	coept the above offer, but makes the attache	d counter offer, Sel
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